

Santa Fe County's Business Advocate





Business Advocate Overview

The Business Advocate Program assists local businesses and entrepreneurs through collaborative partnerships with organizations and agencies offering:

- Investment and Financing Assistance
- Business Support Services and Resources
 - Networking Opportunities
- Educational and Workforce Development Opportunities
 - Marketing Services
 - And much more!

Funding Opportunities

Local Economic
Development Act Funds
(LEDA)

FUNDIT- Small Business
Finance Finder and Fairs

New Mexico Catalyst
Fund

New Mexico Innovation
Voucher Program

New Mexico Small
Business Innovation
Research (SBIR) Grant

New Mexico
Technology
Transfer Grants
(NM-TAG)

Opportunity Zone
Investments

USDA Rural Business
Development Grants
and Loans

New Markets Tax Credits

State Trade Expansion
Program

Business Consulting

A key component of our program is connecting businesses with resources that will allow for greater competitiveness and growth. This is primarily achieved through business consultations, during which we help to identify and discuss the needs and challenges your business may face.

For a free consultation please contact:
The Economic Development Specialist
505.986.6349

Incentives

Industrial Revenue Bonds (IRBs)

Rural Efficient Business Program

Job Training Incentive Program
(JTIP)

ISO 9001 Training and
Preparation Program

EB-5 Immigrant Investor
Program

PNM and New Mexico Gas
Company Energy Efficiency
Rebates

NM Collateral Assistance
Program

SER- Jobs for Progress, Inc.

Tax Incentives

High-wage Jobs Tax Credit

Technology Jobs Tax Credit

Angle Investment Tax Credit

Film Production Tax Credit

Investment Tax Credit for Manufacturing

Job Mentorship Tax Credit

Laboratory Partnership with Small Business

Rural Jobs Tax Credit (must be 10 miles outside of Santa Fe
City Limits)

New Sustainable Building Tax Credit

Technology Jobs and Research and Development Tax
Credit

Business Associations

Business Women of New Mexico and Santa Fe

New Mexico Restaurant Association

New Mexico Association of Commerce and Industry

Santa Fe Association of Realtors

New Mexico Commercial Real Estate Development Association

Santa Fe Chamber of Commerce

New Mexico Brewers Guild

American Indian Chamber of Commerce

New Mexico Distillers Guild

Santa Fe Green Chamber of Commerce

New Mexico Hospitality Association

Santa Fe Hispanic Chamber of Commerce

Hiring and Employment

Northern Area Local Workforce Development Board

New Mexico Department of Workforce Solutions

Santa Fe Community College Job Board

New Mexico Workforce Connection

SER- Jobs for Progress, Inc.





Small Business Services and Resources

In The New Mexico
Economic Development
Department

The Office of Business
Advocacy

The Office of International
Trade

The Finance Department

The Office of Science and
Technology

The Business Resource
Center

The New Mexico Business
Portal

New Mexico Business
Calendar

SCORE Santa Fe

WESIT

Santa Fe Business Incubator
(SFBI)

NM Fast Program

US Small Business
Association

Santa Fe Small Business
Development Center
(SBDC)

New Mexico Small
Business Assistance
(NMSBA) Program

UNM Small Business
Institute

Additional Resources

Manufacturing and Exporting/Importing

New Mexico Extension Partnership (MEP)
New Mexico Small Business Assistance Program
New Mexico International Business Accelerator (IBA)
Office of International Trade- NMEDD
Santa Fe U.S. Export Assistance Center (Office is in El Paso)

Startup Accelerator Programs

- NMSU Arrowhead
Center for Innovation
BizSprint
AgSprint
- Santa Fe Business
Incubator
- WESST Enterprise Center
- ABQid
- Creative Startups
- Team Technologies
Accelerator
- Bioscience Center
- Fat Pipe

Educational Resources

- Santa Fe Community
College (SFCC)
Entrepreneurial Institute
 - Workforce Training
Programs
 - Certificate in
Entrepreneurship
 - Studio G-Business
Incubator
- SFCC Trades and Advanced
Technology Center
- SCORE, WESST, and SBDC
workshops

Loans and Micro Loans

- NMFA Smart Money
- WESST
- Enchanted Land CDC
- NCNMEDD Revolving
Loan Fund
- NM Angels
- Dream Spring (formerly
Accion)
- NM Lift Fund
- SBA Loan Programs
- Regional Development
Corporation Loans
- The Loan Fund
- Nusenda COOP Capital

Marketing Resources

- NM Tourism Department-
New Mexico True
 - Marketing Co-op Grant
 - 20+ Free Partnerships
Opportunities Offered by
New Mexico True
- Chamber of Commerce

NM Resource Directory

For more information on all
resources available for
businesses in New Mexico, see:
[https://gonm.biz/business-de-
velopment/brc-directory/](https://gonm.biz/business-development/brc-directory/)

Who we are

Santa Fe County's Business Advocate program was created out of our ongoing commitment to assist communities, businesses, and entrepreneurs in Santa Fe County with their expansion efforts and retention needs. The program is designed to proactively respond to the needs of existing businesses, mitigate the challenges businesses may face in their expansion efforts, and connect businesses to the various resources which will enhance their overall competitiveness and success.

Thanks to our various community partnerships and relationships, Santa Fe County has developed a network of resources which will provide tailored assistance for your business needs.

A final "thank you" to all the firms which have made Santa Fe County their home. Your presence within Santa Fe County is tremendously valued!

For any assistance please contact:

The Santa Fe County Economic Development Division

Phone: 505.986.6349

Email: amfitzgerald@santafecountynm.gov

